

Note: C12 is about community, which is why we meet in our forums. However, there is a broader community of C12 members throughout North Texas. Look for a series of introductions that you can use to get to know others that share the bonds of C12. – Tom Hawes, Joe Galindo, Mike Gullatt, Tom O'Dwyer, Kevin Pate, Michelle Moore, Andrea Rodarte

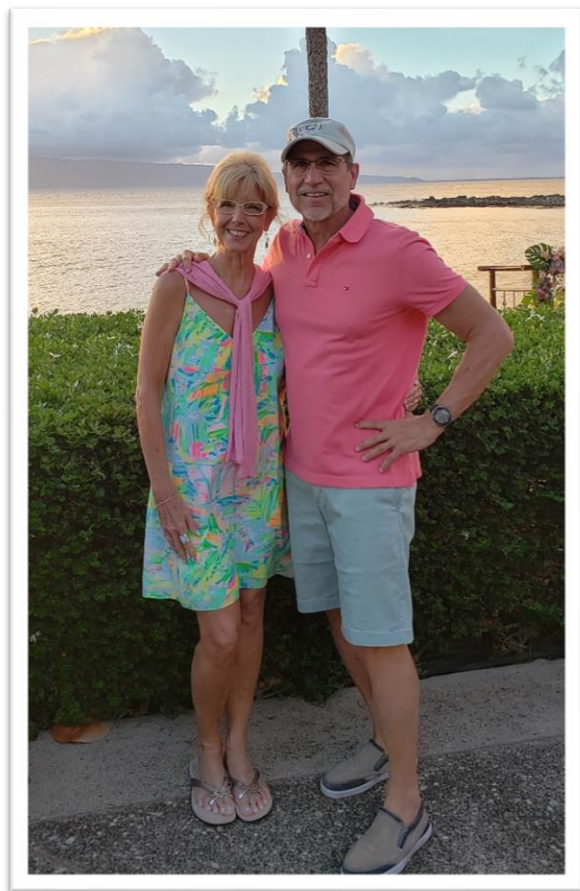
	<p>C12 NORTH TEXAS COMMUNITY MEET THE CHAIR JOE GALINDO</p>	<p>Addison Bent Tree Carrollton</p>	
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Meet Joe Galindo

Joe and his wife, Kim, celebrated 46 years of marriage in 2021. They live in Dallas and have two sons. Zach and Bart. Zach is the founder and owner of Lake Highlands School of Music. Bart is a banker with Chase Bank and is married to Erica. Joe grew up in San Antonio, moved to Dallas in 1970 to attend SMU, and has resided there ever since. Their church home is Upper Room Dallas, where Joe and Kim serve as elders. They have many spiritual sons and daughters from the ministry that has taken place in their home and at church. Joe has been a C12 chair since 2007, and he currently facilitates three C12 CEO Business Forums in the North Dallas area.

What was your professional background before C12?

I started as a teacher and a coach in the Richardson school district for three years. I became a coach because I played basketball in high school and college and thought that would be my calling. Instead, I would later become a professional facilitator who also functioned as both a business and spiritual coach. Before this, I was the Director of Operations for the Kenneth Cooper Aerobics Activity Center from 1978 to 1982. Next, I went to work for a good friend of mine at his company called Case Dunlap, and it was there I got my start in business. Today, this friend is the father of one of my current C12 members. How about that! Next was Beckett Publications, where I worked for 11 years as the VP of Operations. Jim Beckett



is the world-renowned expert for pricing baseball and other sports cards. We grew from \$2 million to \$30 million in four years during my time there. That is where I gained a lot of my business experience with both successes and failures. In 1999, I started Joe Galindo Facilitation and Executive Coaching and did that for eight years until 2007, when I became a C12 chair. I believe I gained business knowledge and understanding more through my challenges and failures throughout my career rather than my successes.

How did you come to C12?

It was through a meeting Jim Beckett held. Jim held Shine meetings that eventually led to the Shine Foundation. For the past three decades, through Jim Beckett's Shine Foundation, he and I have done pro-bono consulting for Christian ministries, Christian business owners, and individuals who want to be building Kingdom organizations. This experience gave me many relationships and a vision for how to coach people to advance the Kingdom of God through their work and callings. In the summer of 2007, Buck Jacobs, C12 founder, and Don Barefoot, the then CEO of C12, asked Jim Beckett if he could host a meeting at his office to help them find C12 chairs. Of the people Jim invited, four of us became chairs, including Tom O'Dwyer and myself. As I reflect, C12 felt like a natural fit for where my heart was and what I was already doing.

What kinds of things prepared you for being a C12 Chair?

In the Fall of 1996, my spiritual mentor shared a vision that still drives me. He saw men and women in business suits carrying briefcases, and the fire of God was sitting on their heads. They were doing great things for God in their companies and advancing the Kingdom of God in the marketplace. I began to be stirred to facilitate and coach leaders to be these mighty ones of God who were doing business as the Spirit of God led them. As these business leaders understood this picture, I knew that transformation of their lives, companies, and communities would begin to undergo a transformation process that would be a testimony to many. My heart cries out for "city transformation" that is driven by Josephs and Daniels in the marketplace. Yet being prepared to travel the road to this vision was much slower than I desired. Practically speaking, my failures and successes in business as VP of Operations at Beckett Publications prepared me most effectively. Ultimately, I became a strategic facilitator and executive coach.



What do you most enjoy about your role as a C12 Chair?

I get to be in the best job that I have ever had! I love having authentic relationships with 30 plus CEOs and business leaders, getting to serve them, and encouraging them. I genuinely enjoy building intentional and purposeful friendships that focus on transforming individuals, companies, communities, and cities.

What are examples of members' spiritual growth you have witnessed?

It is most enjoyable to watch members grow and increase in their intimacy factor with the Lord. As they grow in this, they go from being business owners to becoming what I like to call Kingdom Business Warriors. Business owners go from wondering how they can advance the kingdom of God in the marketplace to actively advancing the kingdom through their mission, vision, and values.

How have you seen C12 affect the businesses of members?

I have seen members move from thinking about God in their business to becoming intentional about God being in their business. This often happens in establishing and synchronizing their personal mission statement with their business mission statement. I have also seen the growth of many companies as they have steadily increased in both revenues and employees. As they are in C12, they more readily see God's intention for their business, which always has to do with the increase and advancement of His kingdom.



What would you like your legacy to be in C12?

That I deeply cared for each of my members so that they would know that they are not only loved by God but consider themselves to be sons and daughters of God who have the great blessing and privilege of advancing the Kingdom of God in the marketplace. Two things that last forever are the word of God and relationships. I want my legacy in C12 to be relationships that are blessed on earth and will continue to be blessed in eternity because members understood their identity in Jesus and the mission that He called them to do.